





Bruce is an experienced financial professional who focuses primarily on non-profit and governmental hospitals and healthcare systems. Bruce has completed numerous public bond issues, structured private placements and advised on hospital sales, joint ventures and mergers, as well as advised senior management and boards on strategic initiatives.

Contact

Bruce Deskin
Director, Healthcare Finance

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Professional Experience

Bruce has spent more than thirty years working with non-profit and governmental hospitals to develop and implement cost-effective financings. He has also assisted senior management and boards to assess hospital merger, acquisition and joint venture opportunities, implement improved investment management practices and negotiate forbearance agreements.

Professional Accomplishments

- ✦ Served as lead banker on more than fifty tax-exempt bond issues totaling more than \$2.0 billion for hospitals nationwide
- ✦ Advised over twenty hospitals on merger, sale, acquisition or joint-venture opportunities
- ✦ Worked at major Wall Street banks, regional brokerage firms and boutique advisory companies
- ✦ Opened and ran a regional office for a New York based firm
- ✦ Served as manager of the public finance healthcare group of a regional brokerage firm

Education and Certification

- ✦ Master of Business and Public Management — Rice University, Houston, TX
- ✦ Bachelor of Science — Rice University, Houston, TX